

# The Video Revolution is Convergence

**Rich Mavrogeanes**  
VBrick Systems Founder

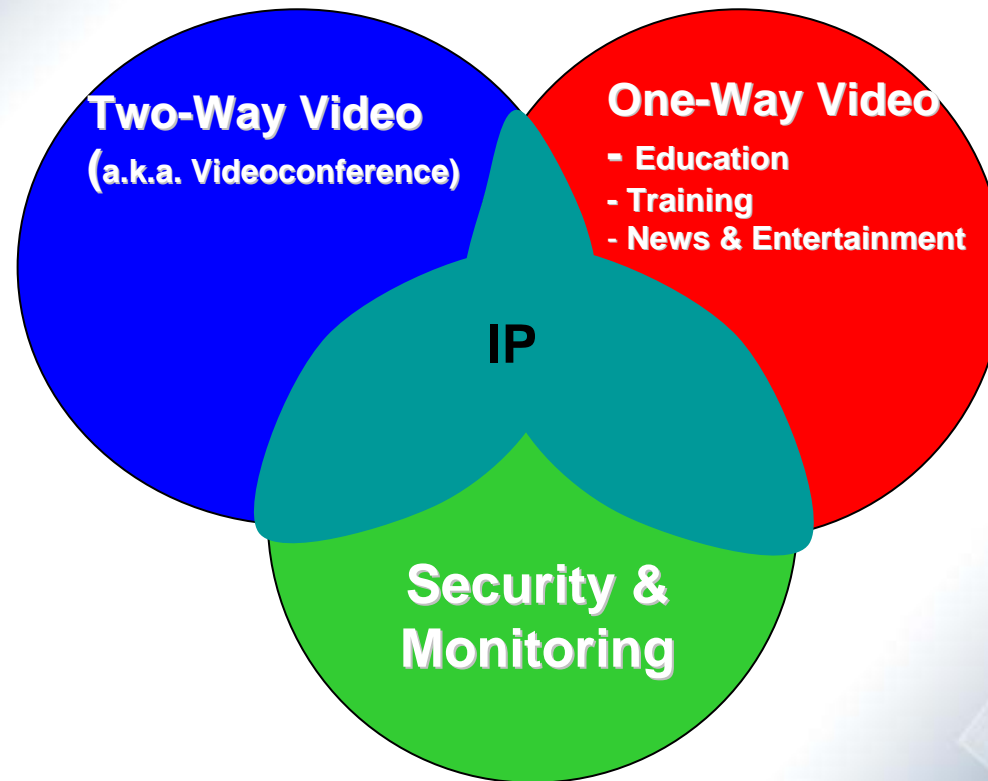


# VBrick Systems, Inc.

- **Founded in 1997**
- **Global Corporation**
- **Worldwide Customers Include:**
  - **Corporations**
  - **Educational Institutions**
  - **Carriers & Broadcasters**
  - **Government**



# Application Convergence

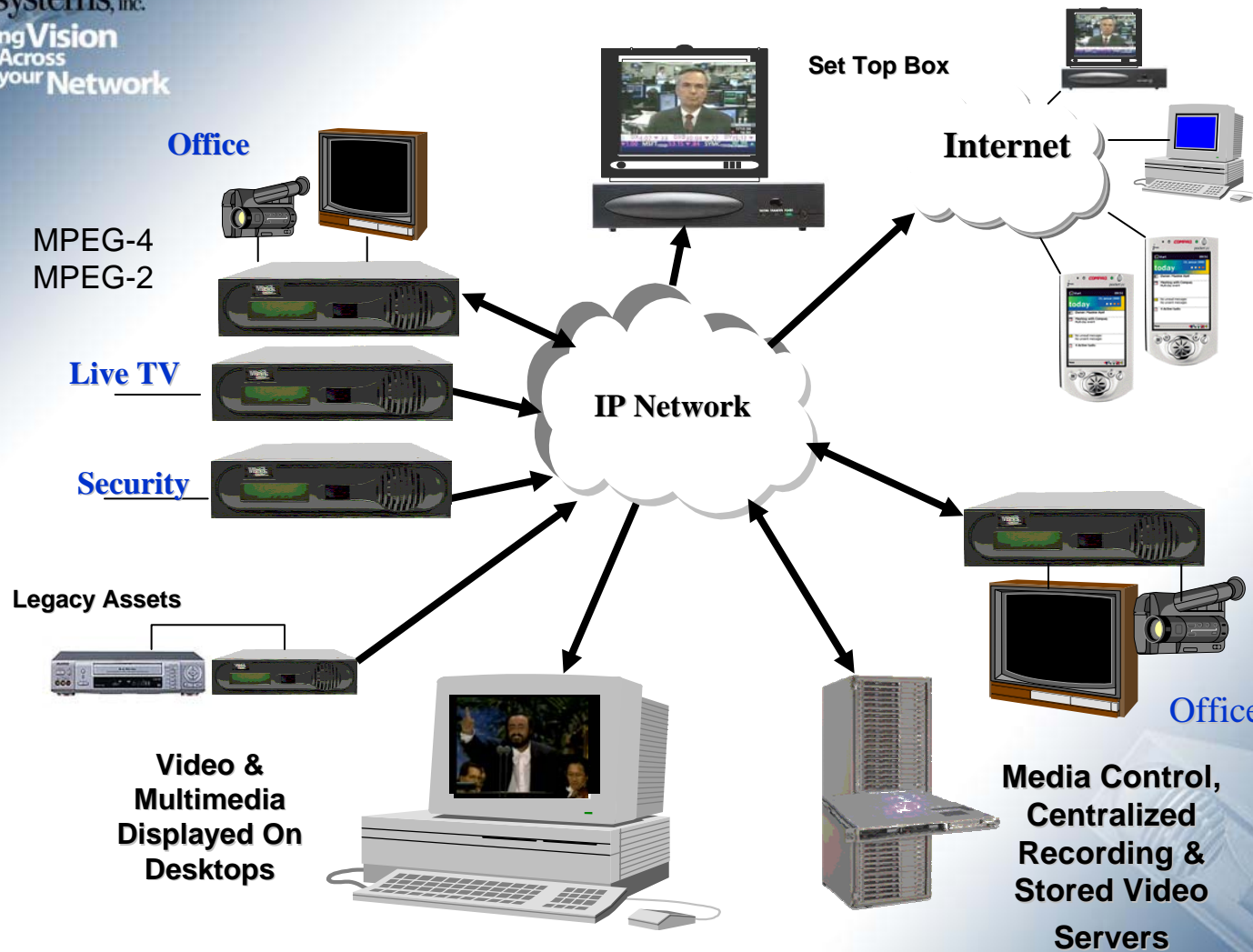


# Focus On Mission Critical Networks

1. Excellent Network Citizenship
2. Multi-vendor standards
3. 0.99999% Reliability
4. Affordable



# Converged & Distributed Video Network Systems



**Thank You.**

**For a copy of this presentation, send  
an email to: [rmavro@vbrick.com](mailto:rmavro@vbrick.com)**



# Company Background

<b>Best New Video Conferencing Product</b>	MultimediaCom 6/00
<b>Best Video Product</b>	TeleCon West 12/00
<b>Best Video over IP Product</b>	COMNET Finalist 1/01
<b>Investor's Choice Award</b>	Digital Media Outlook 4/01
<b>Platinum People's Choice Award</b>	AV Multimedia Producer 4/01
<b>Top 50 Private Companies</b>	Red Herring 4/01
<b>Best Video Streaming Solution</b>	TeleCon West 10/01
<b>Product of the Year</b>	Communications Solutions 12/01
<b>Product of the Year Award</b>	Internet Telephony 2/01
<b>Well-Connected Awards</b>	Networking Computing 2002
<b>Most innovative and promising new product</b>	NAB 6/02
<b>Convergence Category -- Best of Show</b>	Networld+InterOp 9/02
<b>FAST 50 Rising Star Award</b>	Deloitte & Touche 10/02
<b>2003 Award Portfolio</b>	Media & Methods Magazine 5/03
<b>Grand Prize Best in Show</b>	Networld+InterOp 5/03
<b>FAST 50 Rising Star Award</b>	Deloitte & Touche 10/03
<b>Award for Innovation – Editors Choice</b>	NAB 4/04